

**RHGC BOARD MEETING  
MEETING MINUTES  
OCTOBER 6<sup>th</sup>, 2019 4:45PM**

**ATTENDEES:**

Ed Devlin	President
Les Hertlein	Vice President
Franck Besseat	Treasurer
Stephen Vezendy	Secretary
Kurt Janssen	Handicap & Rules
Jeff Meisner	Tournaments
Appointed Directors	
Edward Kim	Pro Shop
Jim Platt	Clubhouse (Facilities)
Jane Kirk	Membership
Coby Long	Junior Golf
Bruce Waldner	Media
Tamara Tahir	Social
Kerri Wethington	Ladies Golf
<b>Not Attending</b>	
Mel Rivera	Membership
Troy Thompson	Grounds

<b>AGENDA ITEM</b>	<b>MEETING NOTES</b>
<ul style="list-style-type: none"> <li><b>MEETING CALLED TO ORDER by President</b></li> </ul>	Meeting called to order at 4:42PM
<ul style="list-style-type: none"> <li><b>GUEST</b></li> </ul>	None
<ul style="list-style-type: none"> <li><b>APPROVAL OF PRIOR MEETING MINUTES</b></li> </ul>	Jeff/Jim motioned to approve. Approved unanimously

<ul style="list-style-type: none"> <li><b>NEW BUSINESS AND UPDATES BY OFFICERS AND DIRECTORS/COMMITTEES</b></li> </ul> <p>* Order covered may change; President will decide based on agenda or special requests</p>	
<p><b>President</b> New Business</p> <ul style="list-style-type: none"> <li></li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>Saudi Int'l Jan 30 to Feb 2– current plan is 24 volunteers; 8 currently taken by Sr VP. 16 on board will get first option before going to general</li> </ul>	<ul style="list-style-type: none"> <li>Water situation is still an issue. We are continuing to work with the water group</li> <li>ANA in Bahrain is Nov 29<sup>th</sup>, we have a board team, thanks for the foursome that volunteered</li> <li>Les and Ed met with Sr VP on Tuesday to continue coordinating</li> </ul>

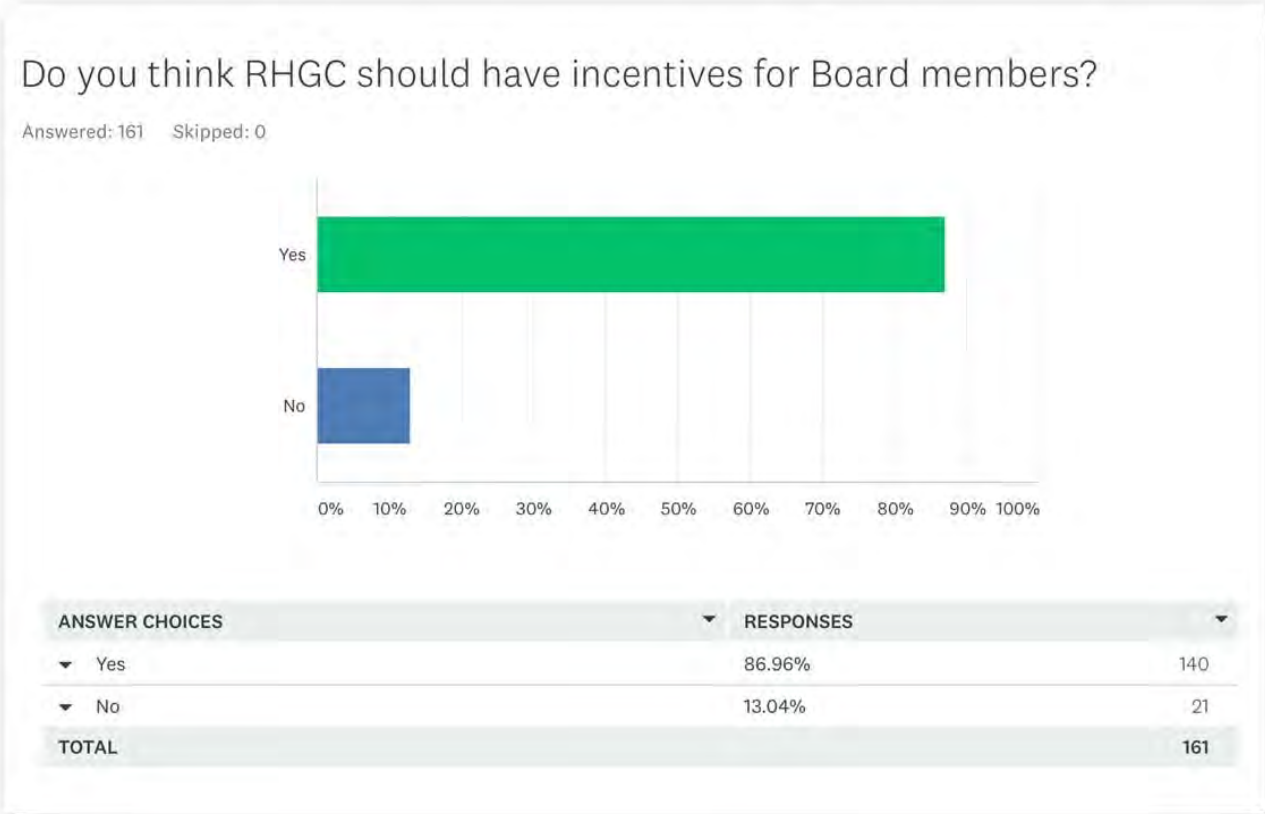
<p>membership; we are looking into if we will get business days or not</p> <ul style="list-style-type: none"> <li>• “Company Grass Golf Course” chapter in Recreation Manual – Recreation is making edits proposed by RHGC board</li> </ul>	<p>on golf initiatives. FYI, the new chairman of Aramco is also a golfer.</p> <p>Prior action items: No updates</p>
<p><b>2 Junior Golf</b> New Business</p> <ul style="list-style-type: none"> <li>•</li> </ul> <p>Prior action items</p>	<ul style="list-style-type: none"> <li>• Junior event yesterday, thanks to Edward Kim for helping out</li> </ul>
<p><b>3 Social</b> New Business</p> <ul style="list-style-type: none"> <li>•</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• Golf Ball update</li> <li>• Jeff Meisner will organize Golf Ball tourney</li> </ul>	<p>Prior action items</p> <ul style="list-style-type: none"> <li>• Golf Ball – we sold over 100 tickets to date</li> <li>•</li> </ul>
<p><b>4 Pro Shop</b> New Business</p> <ul style="list-style-type: none"> <li>•</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• Two ID card printers needed – waiting on Recreation</li> <li>• PCs and printers needed for new POS system</li> <li>• We need way to print Golf Cart stickers in a way Recreation needs</li> <li>• We need Pro Shop transition plan for December</li> </ul>	<ul style="list-style-type: none"> <li>• No updates</li> </ul>
<p><b>5 Membership</b> New Business</p> <ul style="list-style-type: none"> <li>• Membership update (see attached)</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• Membership Drive -will be Nov 22/23 and November 29/30</li> </ul>	<ul style="list-style-type: none"> <li>• See Membership update Mel sent out</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• Membership drive – Mel is working on decals with AA for cart inspections</li> <li>• Mel is also working on getting software to print new membership ID cards</li> </ul>

<p><b>6 Media</b></p> <p>New Business</p> <ul style="list-style-type: none"> <li>•</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• SurveyMonkey survey – results</li> </ul>	<ul style="list-style-type: none"> <li>• Bruce will send AGM announcement and budget from Franck</li> </ul> <p>Prior action items:</p> <ul style="list-style-type: none"> <li>• Survey – results discussed (attached). 161 members responded</li> </ul> <p>Discussed/reviewed suggested ideas, the top idea is “free membership”. Kurt said this was voted on in years past by board and not approved.</p> <p>After discussion, Ed/Les motioned to propose “50% of single membership fee as discount off RHGC membership fee to all board members”. Motion passed 13-1.</p> <p>Kurt also proposed, “having all board benefits stop at end of board service” and specially referred to ForeTees benefit that accrues past end of board term. Les reminded group we just voted on this last year and passed. Motion to vote by Kurt/Jim. Motion failed 7-5.</p> <p>Jeff proposed instead, “all incentives should end attend of board service, except for ForeTees booking”. Coby seconded. Passed unanimously.</p>
<p><b>7 Handicap &amp; Rules</b></p> <p>New Business</p> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• RHGC Scorecards Update - Gardening has 4 bids in, we are waiting on them. Ed Devlin would like to see proof before going to print</li> </ul>	<ul style="list-style-type: none"> <li>• We will pull verticut rule</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• New scorecards will be done Tuesday</li> </ul>

<p><b>8 Grounds</b></p> <p>New Business</p> <ul style="list-style-type: none"> <li>• Course updates</li> </ul> <p>Prior action items</p>	<ul style="list-style-type: none"> <li>• Troy on leave</li> <li>• Ed gave update, new chemicals for course are being ordered</li> </ul>
<p><b>9 Tournaments</b></p> <p>New Business</p> <ul style="list-style-type: none"> <li>•</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>• Tournament Committee or a co-director. Event Managers for each tournament to help with tournament admin – Jeff will think about it and will discuss with Ed by October 8<sup>th</sup></li> <li>• From Ladies’ Golf - Any feedback on mixed gender flights? Jeff plans to do survey in SurveyMonkey to get more input</li> </ul>	<ul style="list-style-type: none"> <li>• October MM is next weekend, shotgun start AM/PM. Tee sheets will be decided by Jeff</li> <li>• Club Championship Oct 18-19. We had to move original date so we have shirts for event</li> <li>• Tamara reminded Jeff, that when there is any changes to Tournament Calendar, could we please immediately send notice to all members. Jeff agreed</li> <li>• Other tournaments upcoming – November MM, SAIT, Turkey Shoot.</li> <li>• FYI – Jeff will not be here for AGM</li> </ul> <p>Prior action items:</p> <ul style="list-style-type: none"> <li>• Tournament Committee or a co-director – Jeff’s co-director is USGA TM system</li> </ul>
<p><b>10 Clubhouse (Facilities)</b></p> <p>New Business</p> <ul style="list-style-type: none"> <li>• Glass gazebo – Received a complaint from a member about people smoking inside. Need recreation to install no smoking signs.</li> <li>• Recreation Outstanding items: <ul style="list-style-type: none"> <li>○ Wireless connection upgrade</li> <li>○ Repair damaged flooring near clubhouse cooler/cashier</li> <li>○ Leak in newly renovated starter building</li> <li>○ Replacement of non-compliant power strips in starter building</li> <li>○ CPR and first aid training for staff</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Chasing Recreation on all the open issues</li> <li>• Question raised about electrical cart charging stations - Ed noted there will be 3 charging stations for electric carts. 24 hour maximum charging allowed. 110 volt.</li> <li>• Kurt raised question/concern about food being sold on counter, is it allowed? Ed asked that we table this for next meeting</li> </ul>

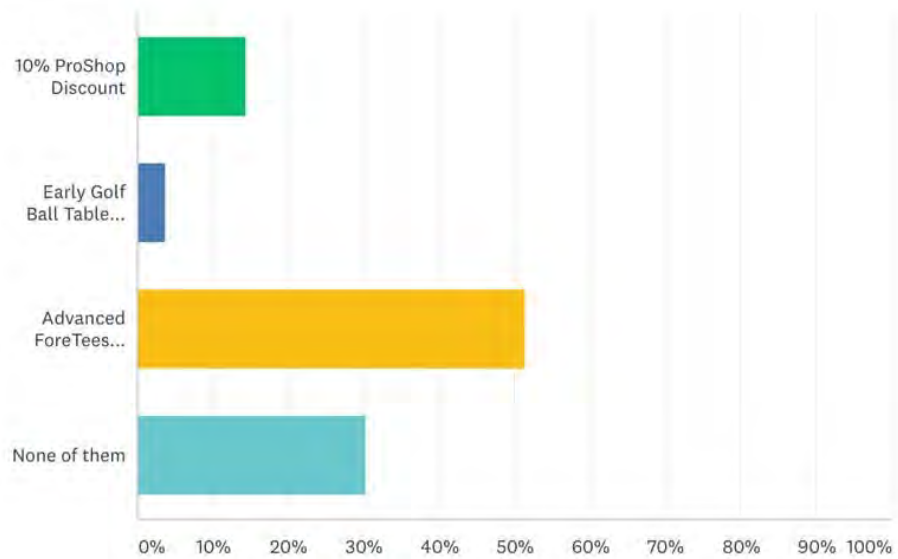
<ul style="list-style-type: none"> <li>○ Stuart computer and printer (See Pro Shop Order)</li> <li>○ Kitchen renovations – will depend on when the new clubhouse is scheduled to start</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>● AEDs getting installed - Clubhouse, Hole 14 bathroom and on Marshal’s cart.</li> <li>● Internet issue – looking into STC new offerings</li> </ul>	
<p><b>11 Vice President</b> New Business</p> <ul style="list-style-type: none"> <li>● CEO Cup Updates</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>● Nominations Committee update</li> <li>● Constitution/By-Laws 2019 update – (Ongoing) - Les has passed the draft to Steve to finish the remaining formatting. Goal is to complete by Nov 1 as published in Oct Newsletter</li> </ul>	<ul style="list-style-type: none"> <li>● CEO Cup – CEO is reviewing budget. Marriott declined on catering, we will use Tamimi</li> <li>● SAIT – just a reminder to SAIT Committee to update Les on feedback needed for Ethics Committee</li> </ul> <p>Prior action items</p> <ul style="list-style-type: none"> <li>● Election announcement will go out shortly</li> </ul>
<p><b>12 Treasurer</b> New Business</p> <ul style="list-style-type: none"> <li>● The Treasurer presented the proposed 2020 Budget (attached) and opened the floor for discussion.</li> <li>● Treasurer presented a motion to “have the board to endorse the proposed 2020 budget as it in order to be presented to the AGM for approval”.</li> </ul>	<ul style="list-style-type: none"> <li>● FYI, Franck will be on repat Nov 8 to Nov 30</li> <li>● No questions on Budget Status Report</li> <li>● Jim/Jane seconded the motion to approve Budget that Franck will present for AGM approval. Passed unanimously.</li> </ul>
<p><b>13 Ladies’ Golf</b> New Business</p> <ul style="list-style-type: none"> <li>●</li> </ul> <p>Prior action items</p>	<ul style="list-style-type: none"> <li>● No updates</li> </ul>
<p><b>4. OTHER BUSINESS</b></p> <ul style="list-style-type: none"> <li>● Secretary - FYI next meeting is <b>NOVEMBER 3, 2019.</b></li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul>
<p><b>MEETING ADJOURNED</b></p>	<p>Meeting adjourned 5:56 PM</p>

2019 Incentive Survey Results.



# Which of the current incentives would most entice you to become a member of the Board?

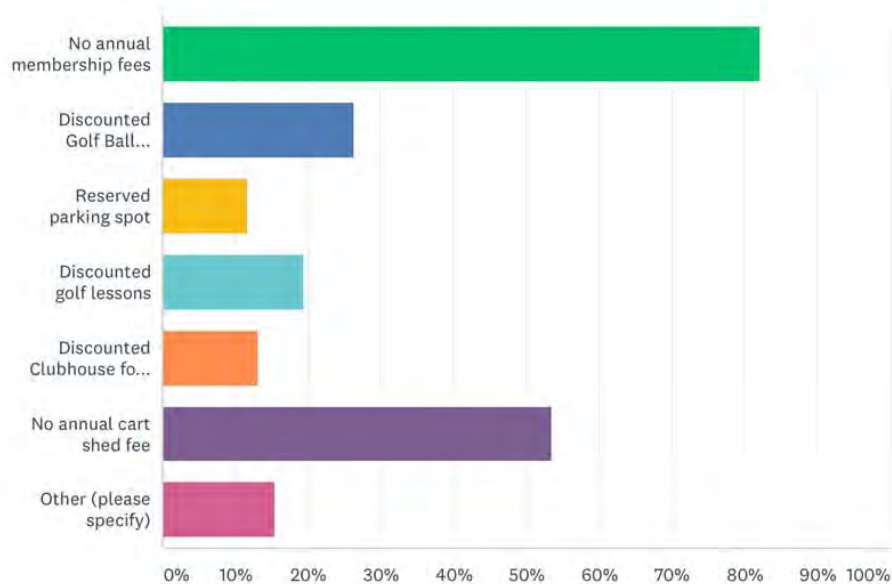
Answered: 132 Skipped: 29



ANSWER CHOICES	RESPONSES
10% ProShop Discount	14.39% 19
Early Golf Ball Table Selection	3.79% 5
Advanced ForeTees booking	51.52% 68
None of them	30.30% 40
<b>TOTAL</b>	<b>132</b>

Please indicate which of the possible future incentives would get you to consider becoming a member of the Board? Check all that apply.

Answered: 129 Skipped: 32



ANSWER CHOICES	RESPONSES
▼ No annual membership fees	82.17% 106
▼ Discounted Golf Ball Tickets	26.36% 34
▼ Reserved parking spot	11.63% 15
▼ Discounted golf lessons	19.38% 25
▼ Discounted Clubhouse food items	13.18% 17
▼ No annual cart shed fee	53.49% 69
▼ Other (please specify)	Responses 15.50% 20
<b>Total Respondents: 129</b>	



Showing 20 responses

Shed allocated automatically

9/29/2019 7:29 AM

[View respondent's answers](#) [Add tags](#) ▼

If a member is way down the cart shed list, serving as a board member would move them up to first available shed in addition no car shed fee.

9/26/2019 9:16 PM

[View respondent's answers](#) [Add tags](#) ▼

Free family green fees

9/24/2019 11:44 PM

[View respondent's answers](#) [Add tags](#) ▼

A golf shed

9/24/2019 7:57 PM

[View respondent's answers](#) [Add tags](#) ▼

Early allocation of a cart shed, not waiting 3 years

9/17/2019 3:56 PM

[View respondent's answers](#) [Add tags](#) ▼

Expedited Cart Shed Allocation

9/17/2019 3:44 PM

[View respondent's answers](#) [Add tags](#) ▼

25% discount in the pro shop

9/17/2019 3:43 PM

[View respondent's answers](#) [Add tags](#) ▼

None of these should be offered

9/17/2019 3:41 PM

[View respondent's answers](#) [Add tags](#) ▼

Get Cart Shed

9/17/2019 6:13 PM

[View respondent's answers](#) [Add tags](#) ▼

Golf cart shed

9/17/2019 4:27 PM

[View respondent's answers](#) [Add tags](#) ▼

None, current ones are reasonable, and I did not volunteer to be board member because of incentives

9/17/2019 4:23 PM

[View respondent's answers](#) [Add tags](#) ▼

When it comes to advanced tee time bookings, only for themselves and not friends too!

9/17/2019 4:07 PM

[View respondent's answers](#) [Add tags](#) ▼

<input type="checkbox"/>	access to a cart shed that is free	9/18/2019 12:31 PM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	The shed and membership fee ideas are FANTASTIC!	9/18/2019 10:06 AM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	Front of line to get cart shed	9/18/2019 7:42 AM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	Cart shed availability	9/18/2019 1:45 AM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	Discount green fee	9/24/2019 3:46 PM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	Discounted membership	9/24/2019 3:18 PM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	None of the above and current incentives should rolled back. There is no need for 10 day advance booking of tee times. Advanced booking should only apply when they are active board members not after they have left the position	9/24/2019 2:20 PM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼
<input type="checkbox"/>	20% proshop discount	9/24/2019 2:19 PM	<a href="#">View respondent's answers</a>	<a href="#">Add tags</a> ▼



# ROLLING HILLS GOLF CLUB

2020 Proposed Operating Budget  
(SAR)

Code of Accounts		2019		2020	
Origin	Account	Budget	Actual	Budget	Actual
<b>OP</b>	<b>OPERATIONS</b>	<b>-125,333</b>	<b>-64,903</b>	<b>-123,000</b>	<b>0</b>
	OP-1 Software (USGA, TGA, GHIN, ForeTees, TM,etc.)	-62,561	-49,646	-80,000	0
	OP-2 Small Equipment	-6,000	-2,965	-5,000	0
	OP-3 Gardening tools, equipment and materials	-3,000	-4,655	-5,000	0
	OP-4 Scorecards and other year round supplies	-2,000	0	0	0
	OP-5 Ground and Rules Expenses	-15,000	0	-10,000	0
	OP-6 Socials Events	-10,000	-2,520	-10,000	0
	OP-7 Annual Golf Ball Event	0	0	0	0
	OP-8 Finance (auditing and accounting)	0	0	0	0
	OP-9 Misc. and Contingency	-26,772	-5,117	-13,000	0
	OP-0 Saudi Aramco Subsidy				
<b>MS</b>	<b>MEMBERSHIP</b>	<b>561,500</b>	<b>567,130</b>	<b>560,700</b>	<b>0</b>
	MS-1 Initiation	10,000	1,400	12,500	0
	MS-2 Dues	430,000	439,750	425,500	0
	MS-3 Cart Shed Deposit	0	-300	1,200	0
	MS-4 Cart Sheds Yearly Fees	121,500	126,280	121,500	0
<b>TO</b>	<b>TOURNAMENTS</b>	<b>-402,170</b>	<b>-222,822</b>	<b>-391,960</b>	<b>0</b>
	TO-1 Food Sales	7,200	0	7,200	0
	TO-2 Entry Fees	105,600	15,600	105,600	0
	TO-3 Food and Beverages	-212,160	-69,066	-198,400	0
	TO-4 Handouts	-144,000	-70,709	-128,000	0
	TO-5 Vouchers (ProShop)	-123,950	-84,090	-143,500	0
	TO-6 Supply (for events, decorations, misc.)	-34,860	-14,557	-34,860	0
	TO-7 Other	0			
<b>OT</b>	<b>OTHERS TOURNAMENTS/EVENTS</b>	<b>81,653</b>	<b>103,552</b>	<b>66,060</b>	<b>0</b>
	OT-1 CEO Cup	0	9,860	0	0
	OT-2 SAIT	0		0	
	OT-3 Oilman's	66,753	93,292	66,060	0
	OT-4 Turkish Airlines	14,900	400	0	0
	OT-5 Other	0		0	
<b>PS</b>	<b>PROSHOP</b>	<b>107,350</b>	<b>56,745</b>	<b>80,000</b>	<b>0</b>
	PS-1 Goods	200,000	142,046	200,000	0
	PS-2 Misc. (Internet, Equipment, supplies, etc.)	-10,000	-6,601	-4,000	0
	PS-3 Point of Sale	-7,650	0	0	0
	PS-4 Labor	-75,000	-78,700	-116,000	0
<b>GP</b>	<b>GOLF PRO</b>	<b>-131,000</b>	<b>-93,424</b>	<b>-125,000</b>	<b>0</b>
	GP-1 Lessons & Repairs	115,000	-9,749	0	0
	GP-2 Share of ProShop Sales	0	0	0	0
	GP-3 Salary	-230,000	-78,175	-120,000	0
	GP-4 Visa & Others Expenses	-16,000	-5,500	-5,000	0
<b>LG</b>	<b>LADIES GOLF</b>	<b>-16,000</b>	<b>-4,463</b>	<b>-29,800</b>	<b>0</b>
	LG-1 Monthly Medals	-4,200	-600	-4,200	0
	LG-2 Tournaments	-11,200	-3,627	-16,200	0
	LG-3 Player Development	-600	-236	-600	0
	LG-4 Invitational Tournament	0		-8,800	
<b>JG</b>	<b>JUNIOR GOLF</b>	<b>-42,000</b>	<b>-8,052</b>	<b>-27,000</b>	<b>0</b>
	JG-1 Tournaments	-30,000	-6,599	-22,500	0
	JG-2 Other	-12,000	-1,453	-4,500	0
<b>CH</b>	<b>CLUBHOUSE</b>	<b>-34,000</b>	<b>157</b>	<b>-10,000</b>	<b>0</b>
	CH-1 Snack Bar	60,000	64,254	90,000	0
	CH-2 Labor	-93,000	-63,946	-90,000	0
	CH-3 Misc. (Expenses, Renovations, Equipment, etc.)	-1,000	-151	-10,000	0
<b>NET INCREASE/DECREASE IN FUND BALANCE</b>		<b>-0</b>	<b>333,920</b>	<b>0</b>	<b>0</b>
<b>Total Revenues</b>		<b>903,153</b>	<b>876,982</b>	<b>916,760</b>	<b>-</b>
<b>Total Expenses</b>		<b>-903,153</b>	<b>-543,062</b>	<b>-916,760</b>	<b>0</b>
<b>Balance</b>		<b>Company General Use</b>		<b>Non-Business Use</b>	
				-	-